

“Make the Connection”

Peak Performance Solutions offers comprehensive, end-to-end insurance software and technology solutions to insurance companies, self-insured corporations, governmental organizations, and risk management administrators.



Peak Performance Solutions Inc. – Insurance

Delaware “C” corporation Offices Orient Ohio & Hoboken, NJ

Web site www.peakpsi.com

Envision Technology Solutions Inc.- Risk Management

Delaware “C” Corporation wholly owned subsidiary of Peak

Web site www.envision-ts.com

Peak SPAN Private Limited – ITO, BPO, development

Bangalore , India LLC, Peak 51% SPAN Infotech 49%)

Web site www.peak-span.com

Peak Performance Solutions strategy is to up sell to existing customers and to acquire mature and proven insurance and related software solutions and customer base.

This approach supports enhancement and repositioning of solutions using current technology capabilities (Peak's SOA) while expanding services and business functionality. This strategy uniquely positions Peak to help customers optimize their business performance.



Peak Performance Solutions, Inc.

Peak has 27 customers using its Insurance Solutions suite of products supporting commercial and personal lines of business that support business functions such as rating, quoting, underwriting, policy issuance, renewals, billing, accounting, reinsurance, back office reporting, correspondence, virtual insurance administration, claims, and ad hoc management reporting.

Peak's main product line, Insurance Solutions, began development in the mid 1970s. The company offers its products on a client license and ASP basis. Clients must purchase a Technical Software Services Agreement (TSSA). The agreement requires a customer to pay a monthly support fee for software maintenance. Most installations are customized to meet the clients specific business needs.

Envision Technology Solutions, Inc.

Envision has over 100 customers using its claims management solutions which supports all lines of business. Large self-insured corporations support their risk administration programs using Envision's suite of products. These products include claims administration, payments, compliance, correspondence, business intelligence, intake, management control systems, trending analysis, graphic presentation, data transfer, and a host of other key business functions.

Envision products have been developed over the past fifteen years. The Company offers its products on a client license and ASP basis. Clients must purchase a Technical Software Services Agreement (TSSA) which requires a customer to pay a monthly support fee for software maintenance. Because of the flexibility of the software, most installations have limited customer modifications.

Peak SPAN Private Limited

Peak Span was formed June 2006 as a partnership between SPAN Infotech and Peak. Peak management relationship with SPAN dates back to the late 1990's. Today SPAN Infotech provides software support and product development that augments Peak's US based resources.

Peak SPAN provides ON-Demand Services, Project Management, Dedicated IT Support, Total Outsourcing Solutions (business and IT), 24/7 Support with Single Point of Contact and Balanced Use of On shore resources and Offshore Resources.

Peak At-A-Glance:

- June 2004 - Company Founded
- September 2004 - Acquired from River Run Software, Inc. the Claims Enhancement System (CES) now On Dec
- October 2004 – Acquired Mayfare Software Solutions
- August 2005 – Developed IS Web Data
- October 2005 – Developed Service Oriented Architecture platform
- January 2006 – Acquired Policy Pointe from CNA and Near North
- February 2006 – Awarded grants and tax abatements from State of Ohio
- March 2006 – Acquired Envision Technology Solutions, Inc.
- May 2006 – Opened Orient, Ohio Corporate Offices
- June 2006 - Formed Peak SPAN Private Limited - Signed first TSP agreement
- July 2006 – IS4W implementation at MD Advantage
- August 2006 – Deer Valley Customer Interest Group Conference
- September 2006 – Signed development & web services agreement with VeriBac
- October 2006 – Began sales program via EBay

Approach:

- *Up sell and cross sell to customers*
- *Develop insurance specific Service Oriented Architecture (SOA) platform*
- *Utilization of current technology while deploying proven insurance and risk management solutions*
- *Development and product direction partnership with customers*
- *Over forty employees focused on product support*
- *Upwards of 400 available IT resources*
- *Pool of insurance consultants*
- *US based customers exceeding 100*

Services:

Insurance and Risk Management Software

Project Management

Software Development & Maintenance

Business Consulting

Applications Service Provider (ASP)

Information Technology Outsourcing (ITO)

Business Processing Outsourcing (BPO)

Technology Services Provider (TSP)

Web Management Services

Insurance Solutions:

IS4W – Insurance Administration (all lines)

IS Elite – Insurance Administration (all lines)

Policy Pointe - Virtual Insurance Center

(commercial & personal lines)

On Dec – Workflow Automation (wireless & mobile)

DTU – Data Transfer Utility

Virtual Insurance Administrator

(insurance business intelligence)

IS Web Data – on line data warehouse

Risk Management Solutions:

RiskEnvision 3.0, 3.2 Risk Mgt./Claims Adm.

RiskEnvision 4.0 Risk Mgt./Claims Adm.

*WebEnvision On line forms, work flow
automation, and data intake*

CompVision – Worker Compensation analysis

*HealthVision – medical bill administration &
case mgt.*

*ModVision – rating and retrospective rating
analysis tool*

*Technology Using
Insurance Specific
Service-Oriented Architecture
(SOA)*

Business Goals

- Enterprise wide Web enabled browser based technology platform supporting core business processing and services driven by customers
- Consolidate disparate platforms & seamless integration
- Future business driven enhancements
- Support Web management services
- Use cutting edge technologies
- Leverage legacy systems and proven software solutions
- Keep the customer cost of implementation low

Technology Advantage

- N-tier J2EE solution on MS SQL/Oracle Database Servers
- Extensions to customer systems
- Data Transfer Utility (DTU)
- Use of MobileSphere for Workflow Automation, RBAC and Communication Services
- Design caters to future SOA implementation

Architecture

- Business Readiness for Web Services
 - High percentage of initial Web service candidates
 - Security & compliance regulations
 - Back office support
 - Global community
- Extraordinary Customer Service
 - Solutions migration path
 - Leveraging customer investment
 - Autonomics & support tools

Architecture

- The SOA is the best identified architecture
 - Administration overhead for clients minimize through hibernated customer specific driven solutions
 - Data content management – minimize through design and message based middleware
- The architecture is based on SOA design principles leveraging Web services as implementation technology. Business processes are supported selectively.

Technology

- J2EE Platform
- Windows Servers
- UNIX Servers (IBM AIX, Sun Solaris, Linux)
- Oracle
- MS SQL

Product Rollout Plans

2007

IS Elite 1.2

Policy Pointe 2.0

Forms & correspondences

RiskEnvision 4.1

RiskVision IQ

WebEnvision 2.0

CompVision 4.0

Web Services

- OFAC compliance
- Workers Compensation compliant
- Data content services
 - Claim histories
 - Underwriting experience
 - Property site data
- Fraud
- WC EDI Reporting
- ISO Rating Solution

Customer Approach Business & IT Continuity Planning

- 2007 & 2008 Business objectives
- Current IT assessment
- GAP analysis
- Client's customers (services)
- Process improvements identified
- Business innovations
- BITC plan

Discussions & Next Steps

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Envision
Technology Solutions
www.envision-ts.com
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